



***** *

Zurich (8000)

*****@*****.***

YACHT MANAGER & PROJECT MANAGER, Sénior

EXPERIENCES PROFESSIONNELLES

janv. 2018 /

SALES BROKER & PROJECT MANAGER

OCEAN INDEPENDENCE ZURICH

Yacht sales broker for a portfolio of existing and new clients, representing buyers and sellers for newbuilds and existing units. Extensive use of CRM tools. In parallel i am charge of newbuild and major refits project management, successfully delivered new projects from Amels, Benetti and Mulder shipyards. In charge of day to day operational management of a fleet of super yachts, including supervision of yacht managers.

janv. 2016 / déc. 2017

DIRECTOR NEWBUILDS & CORPORATE PROJECTS CAM- PER & NICHOLSONS MONACO

In charge of project structuring for new build and second hand projects, including:

- * Setup and management of new financial division camper & Nicholsons Capital S.A.*
- * Newbuilds follow-up & inspection*
- * Risk assessment*
- * Generating new business for the company*
- * Implementing cross-selling activities.*
- * Day-to-day running of the corporate entity*
- * Financial reporting*

janv. 2012 / janv. 2016

SENIOR FLEET MANAGER

CAM- PER & NICHOLSONS ANTIBES

My main task was to provide an efficient and pro-active management service to Camper & Nicholsons' clients and support yacht crew in the efficient operation of the yacht. At times our expertise and thorough understanding of the maritime industry was required by our Sales Brokers, Crew placement and Charter teams. Our management services varied from the simple payment of invoices, to a full management service which covers all financial work, administration, technical, crew and statutory management such as ISM and ISPS. The overriding principle was to achieve the safe, secure, compliant and commercially efficient operation of the client's yacht - whether the yacht was operating commercially or privately.

janv. 2011 / janv. 2012

SUPERINTENDENT

DSV TECHNICAL SUPERINTENDENT SBM OFFSHORE MONACO

As Technical Superintendent i had the responsibility for the operation of Dive support vessels as a member of the team operating to all procedures and international ship management practices. Absolute regard to safety of life at sea and protection of the environment was of the utmost importance at all times. I was responsible for planning, controlling and execution of all activities connected with budget, maintenance, repairs, survey and certificate requirements, drydocking, conversion or modification of DSV's.

janv. 2008 / janv. 2011

LLOYDS REGISTER MA- RINE SURVEYOR

Mainly dedicated to vessels in service, my primary function was to examine and report on vessels and other marine structures in

service relative to compliance with the applicable requirements for maintaining the vessel in Classification with Lloyd's Register, and meeting associated statutory and special service requirements related to Safety of Life at Sea, Loadline, Tonnage, Cargo Gear, and Pollution Prevention certification.

Through broader and more technically challenging work assignments, i have developed a thorough understanding of field operations, policies, methods, and procedures.

janv. 2001 / déc. 2018

VARIOUS COMPANIES MERCHANT MARINE OFFICER

Sailed as deck and engine officer at various ranks up to senior positions, mainly on passenger ships and offshore vessels

DIPLOMES ET FORMATIONS

sept. 2017 / juin 2018

NATIONAL AUDITOR - IHEDN

NATIONAL DEFENCE HIGHER STUDIES INSTITUTE - PARIS

sept. 2010 / juin 2011

POSTGRADUATE DIPLOMA IN MARITIME LAW - BAC+4

METROPOLITAN NORTH UNIVERSITY - LONDON

sept. 1999 / juin 2003

BACHELOR OF SCIENCE (BSC) , NAVAL ARCHITECTURE & MARINE ENGINEERING

ENMM MARSEILLE

COMPETENCES

occupied, CRM, project structuring

COMPETENCES LINGUISTIQUES

Anglais

CENTRES D'INTERETS

Golf