



02/02/1982 (42 ans)
Married

Saint-Nazaire (44600)

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Marine Program Manager, Sénior

EXPERIENCES PROFESSIONNELLES

sept. 2019 / aujourd'hui **Sales Manager**

Chantiers de l'Atlantique, Saint-Nazaire

Managing the business development, sales and marketing

> for the Business Unit SERVICES

> for the SOLIDSAIL rig solution for windsail projects

The BU Services of CdA (Chantiers de l'Atlantique) provides turnkey support for conversion, retrofit and modification to the fleets worldwide.

Dry Dock management worldwide, Engineering support, conversion, retrofit, energy efficiency diagnostic, LNG propulsion, turn key projects for merchant vessels and naval ships.

janv. 2016 / sept. 2019 **Business Manager, Containership Market**

Gaztransport & Technigaz

Worldwide business development towards the Charterers, the Shipowners and the shipyards

Promotion of the LNG as Marine Fuel, development of projects of series on Newbuilding and Retrofit.

> CMA CGM 22k TEU series with 18k m3 single LNG fuel tank and 14k TEU series 14k single LNG fuel tank

> Hapag Lloyd retrofit of the MV SAJIR with 7.5k m3 exoskeleton tank

Management of the value offer for the GTT Membrane application for the containership market.

déc. 2014 / mars 2018 **BUSINESS DEVELOPMENT AREA MANAGER**

Gaztransport & Technigaz (GTT), HO-Saint-Rémy-lès-Chevreuses (78)

Africa & Middle East Area Manager,

Business Development for the LNG opportunities for the GTT Hull Integrated Tank Technology applications.

LNG carrier, FLNG, Land Storage, Liquefaction and Regasification terminals,

Multigas applications, Ethane, Ethylene, LPG, Small and Mid-Scale, Local Supply Chain, Ports infrastructures

Main achievements:

- Hapag Lloyd 15k TEU LNG fuel conversion, HRDD China Shipyard (29,3 MUSD Budget)

- CMA CGM 22k TEU LNG Fueled Series, Hudong Zonghua China Shipyard (12 MUSD Turnover).

- DNV-GL Class Approval GASA for Containership LNG conversion.

Development of key prospects: CMA CGM, Hapag Lloyd, UASC, Maersk, COSCO, Yang Ming.

oct. 2013 / déc. 2014 **DEPUTY PROGRAM MANAGER**

Gaztransport & Technigaz (GTT), HO-Saint-Rémy-lès-Chevreuses (78)

Development of the small-scale and bunkering market. Concept ship development LNG carriers, bunker vessels, containership, bulk carrier, car carrier, passenger ships.

Transversal Management, Naval architecture, Hull Structure, Stability, LNG process and bunkering.

Approach of the shipowners with tailored solutions for gas fueled ships in retrofits and newbuilding projects. Promotion, Conferences, Exhibitions.

Main achievements:

- CWC Innovation Award LNGREEN Project (DNV-GL, Gaslog, HHI)

juil. 2009 / oct. 2013 **MARINE MACHINERY SURVEYOR**

Bureau VERITAS (BV), HO-Neuilly-sur-Seine (92)

Review of propulsion, power generation installations, Systems (Ballast, Cooling, Luboil, Disposals ...). General Specifications, bidding files or As Built on Newbuilding and Retrofit projects (PFD, PID, FMEA, HAZID, HAZOP) Motor Yachts, Passenger ships, VLCC, FPSO, FLNG and LNG carriers.
Approval of systems with shipyards, equipment manufacturer, fleet Managers and crews.
Local surveys at Korean shipyards SHI, HHI, DSME. Experience at sea (LNGc, Fos - Bethioua).
Change Management:
• *Development of the management per project on transversal framework. (IAE - MBA Graduation Report)*

août 2007 / mai 2009

SHIP PROJECT MANAGER

Chantier ALLAIS

Naval Architect and Project Manager. Management of the Design Office. General Arrangement, hull structure, stability booklet, Overall systems and piping. Interface management (Engineering, Procurement, Construction, Class inspection). shipyard supervision and management of the subcontractors.

Main achievements:

- *Delivery of two diver vessels, 30 pax, 12m, aluminium hull*
- *Assistance on construction and delivery of Bourbon Crewboats SURFER 220, 1800, 2500*

août 2006 / févr. 2007

Internship - NAVAL ARCHITECT

Yacht Vision

Design for Freycinet barge. Architecture for a shipyard project in Poissy (78).

juil. 2005 / août 2005

Summer job - STRATIFIER and MECHANIC

CNB

Beneteau group, CNB shipyard, l'Herbaudière (85)

20m coastguard speed-boat (VCSM) and 12m fishing vessel.

DIPLOMES ET FORMATIONS

sept. 2010 / juin 2012

Master Business Administration (MBA); Graduation report (Magna cum laude) - BAC+6 et plus

IAE - Paris, La Sorbonne Graduate Business school

sept. 2010 / juin 2012

Master Economie-Gestion - BAC+5

La Sorbonne

sept. 2004 / juin 2007

Engineer degree. Mechanical design, modeling, Solid & Fluid Mechanics - BAC+5

Polytech-Lille

/ juin 2003

Preparatory class Math Sup PTSI, Math Spé PT

Newton ENREA high school, Clichy sur Seine (92)

/ juin 2001

Scientific bachelor, Math option - BAC+3

Passy Buzenval high school, RUEIL-MALMAISON (92)

COMPETENCES

Maritime / Management / Project Management / Shipbuilding / Construction / Marine Engineering / Business Development / Market Development / LNG / Naval Architecture / IMO Codes / Classification Rules

COMPETENCES LINGUISTIQUES

Anglais

Courant

Espagnol

Elémentaire

Français

Courant

CENTRES D'INTERETS

Sailing and windsurfing,
Theatre (spectator and actor),
ship modeling,
French History.